



**Patient Inquires: "Do you take my insurance?"**

**Response: "We will be happy to file your insurance..."**

**Recommend calling toll-free number on the back of card**

**Schedule an appointment**

**At the Initial Appointment**

**Carry Out Benefit Checks**

**if no out of network coverage and this office is out of network so no benefits**

**Contact Patient Before Appointment**

**Offer Dental Membership Discount Plan**

**Annual Fee: \$125**

**Exam, Cleaning, X-rays for \$70**

**10%-20% Off Other Procedures**

**Savings with Two Cleanings a Year**

**Exam, X-ray, Cleaning**

**Create Treatment Plan & Estimate**

**Determine Remaining Fees**

**Explain Details to Patient**